

Wholesale Buyer Worksheet

Buyer Information:

Buyer Name: _____
Buyer Phone Number: _____
Buyer Email: _____

Area: _____
Capital Time Frame: _____
Maximum Deal size: _____

Script:

Buyers Name, I get homes like this one all the time and to be honest, I just can't handle everything I get. Would you like for me to give you a call or shoot you an email when I get a good deal like this? ***(Y/N, fill out phone and email)***

Is there a particular area or neighborhood you want to work in, or will anyplace in town work for you? ***(Fill out Area in Worksheet)***

What is your time frame to come up with the cash? How quickly can you close? ***(Capital Time Frame)***

How big a deal can you handle comfortably? ***(Maximum Deal Size)***

If you are using Aweber or another autoresponder system:

Ok, **Buyers Name**, you will get an email from me in a bit that asks you to accept being on my Preferred Buyers List. You will have to click on a link to accept being put on the list so you can get the deals when they come up.

Well, **Buyers Name**, go take a quick look at this home and get back to me as soon as you can. We have had so many calls I don't expect this one to be around long.

Notes: